

## LOGSTOR presents Agnieszka Kęska - Korczyńska - Sales Support & Development Manager

### Please tell us a few words on how long have you worked for LOGSTOR and describe your position

I have started my journey with LOGSTOR in 2009, so it is was mine 10th anniversary in February, time full of joy and challenges. During this time I had a chance to work on different positions in different departments but always in relation to our Customers. Started as Order Handler in Operational Team, then Customer Service Coordinator in Sales Team, wonderful time in Quality Department where I took care about claims. After that I came back to beloved Customer Service Department as a manager and shortly become also a manager of Technical Design Department, creative engineers which are able to provide i.e. static calculations for future pipelines, so we can say everything starts here.

Right now as Sales Support and Development Manager I'm willing to open LOGSTOR Academy training center on polish plant, improve communication processes with Customers, initiatives that when implemented will give profits in future.

### What do you value most at LOGSTOR?

The biggest value are people working at LOGSTOR. Experienced, well educated, which respect each other, which understand the way LOGSTOR was and is running. People on which I can count on and which I can trust. With a trust and respect we can build a team playing to the same goal. We all are here to support and continue this mission.

### What have you learned here?

I used to say that change is the only one stable thing in our life. We can dislike it, we can fight with it but change will always be on our professional way as well as personal. The most important is to be open minded and take the best we can from it. Due to revolutions in our life we are becoming more experienced, we are not standing all the time in one safe position but it gives us possibility to develop, to go step further, even when it is not easy way. We have to have plan, but we also have to be ready to change it.

### What is LOGSTOR doing to make you successful at work?

Thanks to LOGSTOR I had a chance to develop myself on different fields, I had a chance to work in different areas with experts from which I could learn. Those people inspire to do something more, something new in different way by taking you out from your 'comfort zone'. All the time we have to do more to be where we want to be, not where we are.

### What is the most meaningful part of your work?

Great freedom of action and the ability to independently create own efficient way of working, introduce new solutions. We are working really hard every day, need to act fast, fulfil requirements, solve problems, act under pressure. But when we enjoy what we are doing and we still want to come to work in the morning without pain in the stomach it means that the balance is kept.

### When do you have most fun at work?

Simply, when I reach the goal I wanted to 😊 It can be individual or team goal, when accomplished means it is a time for celebration.

