

LOGSTOR presents Adam Lasota - Logistics Analyst Supply Chain Processes/SAP

Please tell us a few words on how long have you worked for LOGSTOR and describe your position

My name is Adam Lasota. I am Analyst and I have been working at LOGSTOR since 2005. I am using my knowledge and skills to help LOGSTOR to be better prepared for future unknown and hard to predictable sales. (Inventory Strategy & Forecasting: Finished Goods/Semi Product/Raw Materials)

What do you value most at LOGSTOR?

I value most the aspiration for excellence in all areas and in all Departments, paying attention to details, challenges, which we are setting for ourselves, which having impact on LOGSTOR success. And also that we are all equal in LOGSTOR, so we are able to talk with everyone on every positions in the company to exchange insights, also such, which are different in the view of people who are on higher positions in structure of the company. Stronger together but still everyone from us is the person who has his own opinion.

What have you learned here?

I have learned here a lot during this time. I learned everything in my long journey with LOGSTOR. I had a lot of possibility to extend my knowledge and increased my value:

- On the beginning I studied on the University parallel with working at LOGSTOR.
 - After that there were a lot external courses and trainings for which LOGSTOR sent employees (like APICS).
 - during this time I read lot of books and articles with knowledge describing in details a lot of planning process in SAP.
 - Working with a lot of persons from different areas is another area where I learnt and I had pleasure to get knowledge and perceptions skills for different challenges in company.
 - Work with superiors which were teachers, friends and mentors (Rafał, Dorthe, Phil, Artur).
 - Persons on highest position in company which shared knowledge and insights. When you are working here you are learning all the time extending your personal value and contribution to LOGSTOR success.
- We are convicts to have success.

What is LOGSTOR doing to make you successful at work?

LOGSTOR is building and investing in the strong and motivated team, which is prepared to actions in all conditions to gain success. All our small successes in departments are small bricks, which are helping company to build stronger position as a Leader on the global market.

What is the most meaningful part of your work?

To answer this question I must start from the beginning. LOGSTOR is the leader on the global market. We can say that we are everywhere and since "ever". Our sales team prepared for us forecast for 20 markets. 4 from them are aggregated areas with markets with a few of project per year, for which we are also sell materials. Sales team is preparing for us for every markets forecast per month in value what they expecting from markets. And here my work is started. This value must be translated into units useful for different areas. Every market is different. Different technologies, different products, different seasonality, requested lead time and quantity. In theory everything looks similar, in practice I am preparing to be on stocks 3.000 SKU. 2300 from them I am forecasting using "Planned Independent Requirements" so it means that stock in future will be ready before orders will be placed in SAP. Additionally, I am forecasting once per month about 600 SKU for Raw Materials and SEMI product to cover low runners and special products, which we can't put on stock for customer but we can cover materials to produce the most of them. Not all we are able to do in SAP. We have powerful things like: Access and Excel. I have database with about 20.000 production orders connected to 120.000 actions on work centres made in the past and 350.000 components used in the past. This we can't put on stock but we prepare capacity for them. And here is coming CCP (Capacity Control Panel) Excel tool, which uses data from SAP, Access database, and other Excel files. CCP show for us forecast per markets converted to hours needed on production lines. We have forecast in CCP for 14 departments from 5 factories, which are placed in 2 countries. In total we are forecasted about 100 work centres, which in most cases produce different materials in different technologies. This is result of conversion of monthly forecast in value to weekly forecast for production. We analyse every week forecast for next 2 months. In some cases we are looking for next 6 months. This forecast includes available materials, budget and sales forecast. So we are ready for customers before orders will be placed in SAP. So there is a lot of fun and helpful information.



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When do you have most fun at work?

All my work is nice fun with a lot of data. This is hardly predictable work with new challenges every year, but this is very good made work, which is impacting the LOGSTOR success. It gives me consciousness that I am part of global strong Company, which every year builds more and more strong position in the world.